

hi



IN 2009, WE CREATED COUNTLESS OPPORTUNITIES. HERE'S HOW →







- BUILD HEALTHY SMALL BUSINESSES
- PURCHASE SAFE AND AFFORDABLE HOMES
- ACHIEVE FINANCIAL SECURITY AND INDEPENDENCE





THE HEART AND SOUL OF PEOPLEFUND RESIDES IN THE GREAT DEMOCRATIC TRADITION THAT ALL PEOPLE ARE GIVEN A VOICE AND OPPORTUNITY IN OUR SOCIETY.

We nurture people's creative spark and entrepreneurial potential. We provide capital and counseling to their ventures, and invest deeply in their promise. In return, our clients create jobs, develop green technologies, provide care for our children, and supply affordable homes for workers and families.

At PeopleFund, we pave avenues of opportunity that take our clients from struggle to success. In this Annual Report we tell the stories of 3 clients:

- Sunshine Learning Center provides high quality, bilingual childcare,
- Emancipet improves animal welfare through spay/neuter services, and
- Margarita's Tortillas manufactures organic, preservative-free tortillas.

The drive, innovation and tenacity of these entrepreneurs represent the cornerstone of our neighborhood economies and community life.

PeopleFund's commitment to Central Texas is long-standing. We stimulate capital, conversation, partnerships and policy to drive an agenda for opportunity in our region. We collaborate with our colleagues locally and around the country to foster innovations in financial stability and prosperity so all members of our community can thrive.

By time you read this, we will be completing our new Center for Economic Opportunity. We envision our new home, located at the Martin Luther King light rail stop, to be a gathering place for diversity, creativity and culture. The Center will be a hub where the latest thinking in economic opportunity is explored and implemented. The Center speaks to our enduring commitment to our community.

PeopleFund will change and grow. New programs will be added, and others may evolve in new directions. New leaders, lenders, and clients will come and provide their distinctive mark. We invite this dynamic energy and movement. Yet, at our core, PeopleFund will remain true to our belief that opportunity is a powerful force in people's lives. Join us!

WE ARE PEOPLE FOR PEOPLE.





ack McDonald

Chairman of PeopleFund and PeopleTrust Boards

PeopleF and Executive Director



"Opportunity is PeopleFund! They made my dream a reality. Part of my success is due to PeopleFund staff who have been there for financial, technical and moral support over the last 10 years!"

RMA SIFUENTES, SUNSHINE LEARNING CENTER

SUNSHINE LEARNING CENTER

IRMA SIFUENTES, OWNER

SUMMARY:

Sunshine Learning Center is a ray of hope in South Austin. Responding to the critical need for high-quality childcare for working families, Irma Sifuentes has spent the last 10 years building a rich, bi-lingual learning environment with a mission to prepare young children to succeed.

IMPACT:

Irma came to PeopleFund in 2000 with a desire to build the Center. She needed capital, training, and a plan to achieve her dream of providing a loving environment and a high-quality curriculum to the children in her neighborhood. PeopleFund became her partner providing the building blocks to assist in the Center's growth. Over the last decade, Sunshine has nurtured 1,000 children toward success and was awarded "Success by Six" certification in 2008 ensuring that all children have the necessary skills to enter kindergarten.

PEOPLE FOR CEELORGE

"Opportunity is literally everywhere in a city like Austin that is brimming with creative entrepreneurial energy."

AMY MILLS, EMANCIPET

EMANCIPET

AMY MILLS, EXECUTIVE DIRECTOR

SUMMARY:

Emancipet envisions a world where dogs and cats are treated humanely. For over 10 years, the highly-skilled vets and technicians at Emancipet have worked to reduce animal homelessness before it starts--by providing low-cost or free spay and neuter services to nearly 2000 animals a month. Located in East Austin, Emancipet's prevention-based approach to overpopulation has saved the lives of thousands of innocent animals.

IMPACT:

With demand for their services at an all-time high, Emancipet came to PeopleFund in 2007 with a vision for growth. PeopleFund invested in their vision, and helped Emancipet increase the efficiency of their state-of-the-art operation. Armed with an outstanding medical model and a passionate staff, Emancipet has spayed and neutered over 112,000 dogs and cats since 1999 and continues the fight to replace euthanasia as the primary method of population control.

EOPLE

"Opportunity is improving your situation by recognizing when you are in the right place at the right time."

SONIA VASQUEZ-GRIZZLE, MARGARITA'S TORTILLA FACTORY

MARGARITA'S TORTILLA FACTORY

SONIA VASQUEZ-GRIZZLE, OWNER

SUMMARY:

Sonia's mom taught her how to make tortillas when she was only 7 years old. After years of disappointment in the flavor of store-bought brands, Sonia took on the challenge of commercially producing the unique flavor of homemade tortillas. Today, Margarita's Tortilla Factory produces high-quality, organic tortillas and tamales that can be found in national food chains, including Whole Foods Market, Sun Harvest, and Nature's Market.

IMPACT:

When Sonia and her husband David came to PeopleFund in 2005, they were fulfilling small commercial contracts out of their kitchen. PeopleFund helped Sonia and David build a commercial facility in Lockhart, Texas increasing their productivity and creating 6 jobs for low-income residents of Hays County. PeopleFund's 5 year commitment to Margarita's Tortillas gave Sonia the opportunity to turn her love and expertise into a thriving business that impacts the lives of her employees, her community and lovers of tortillas everywhere!

PEOPLE PEOPLE

COMMUNITIES ARE PLACES OF GREAT POWER AND POTENTIAL. WHEN WE INVEST IN PEOPLE WE UNLEASH A WORLD OF OPPORTUNITY.

WE LISTEN.

Our work is grounded in the relationships with the people we serve. It is a celebration of diverse perspectives, backgrounds, ideas and experiences.

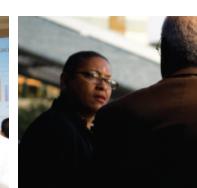
WE LEARN.

Each year, the **Economic Summit** unites community members and policy makers throughout the region in a dynamic dialogue about our region's evolving economy.

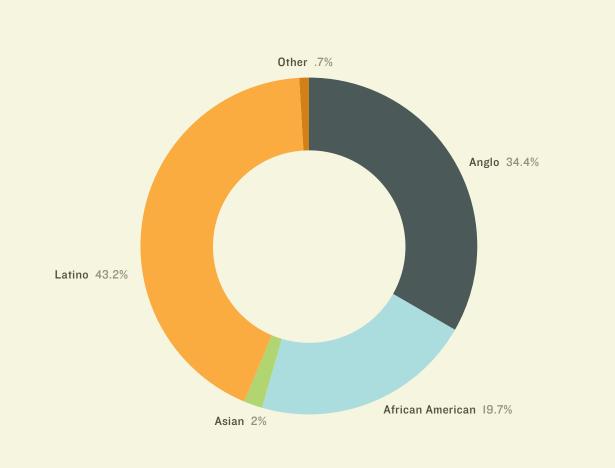
WE TALK.

PeopleTalk challenges Central Texas leaders to implement solutions that work by bringing in provocative thinkers and innovators in the fields of social equity and economic development.







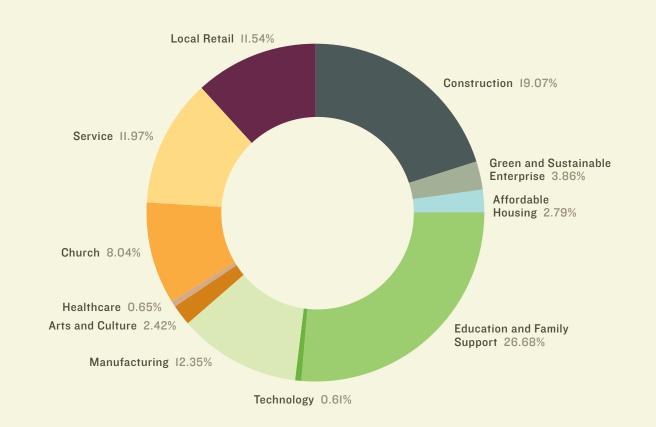


LOANS BY ETHNICITY

NON-PROFIT CLIENTS ARE NOT INCLUDED.



To date, we have provided an estimated 20,000 hours of business consulting to our clients.



DOLLARS INVESTED BY INDUSTRY Current Portfolio: \$6,151,357

*AS OF DECEMBER 31, 2009



CUMMULATIVE DOLLARS INVESTED

CUMULATIVE JOB CREATION

PEOPLETRUST MAKES THE DREAM OF OWNING A HOME A REALITY FOR WORKING FAMILIES WHO ARE PRICED OUT OF THE RISING HOUSING MARKET.

WE CREATE OPPORTUNITY.

Through innovative partnerships and business models, PeopleTrust provides permanently affordable homeownership to our teachers, small business owners, and others working to support themselves and their families.

WE INVEST IN COMMUNITIES.

Located near great schools, major employers and retail centers, we create affordable and prosperous communities where families and children thrive.



"We are looking back at a year in which the housing market imploded, and we were able to stand strong and fight the downturn with a mission that is critical to strengthening and preserving our community --- creating affordable homeownership opportunities for working families."

KELLY WEISS PRESIDENT, PEOPLETRUST







THE PROBLEM:

BARRIERS TO HOMEOWNERSHIP

A family of 4 at 80% MFI makes \$58,650 per year. The most this family could afford to pay for a home is \$150,000 yet the median home price is \$240,000. Austin's working families are moving farther and farther out in search of an affordable solution.

With home prices increasing faster than income, we need to build 660-700 affordable homes each year to meet Austin's housing needs and retain our working families.

PERCENT OF HOUSEHOLDS ABLE TO AFFORD MEDIAN PRICED HOME



WHO WE SERVE

As the housing market in Central Texas continues to rise, our teachers, social workers, child care providers, and small business owners have found themselves priced out of homeownership and stuck in the renting cycle.

Profession	Salary
Science Teacher	\$49,819
Administrative Assistant	\$46,912
Medical Technologist	\$46,662
Plumber	\$46,162
Police Officer	\$42,104
Fire Fighter	\$40,502
Paramedic	\$38,111

Household Size: 4			
50% MFI	\$36,650		
60% MFI	\$44,000		
65% MFI	\$47,650		
80% MFI	\$58,650		
SOURCE: CAREEF	BUILDER.COM		

POPULATION LIVES AT 80% OR BELOW MFI.

*MFI=Median Family Income

THE SOLUTION:

INVESTING IN TOMORROW

PeopleTrust's Shared Equity and Community Land Trust model ensures permanently affordable homeownership-both for our community and for the homeowner. To date, we have helped 133 families purchase a home they can afford.

PeopleTrust's innovative model saves our community a projected \$1.3 million over 35 years for each home. Homebuyer Grant programs, on the other hand, require larger subsidies each time the home is resold in order to maintain affordability in a growing market.

AFFORDABLE HOMES AT WESTGATE

Coming in Fall of 2010, PeopleTrust's homes at Westgate will feature 50 single-family homes priced between \$96,000 and \$145,000. 9-0 POND 55% OF AUSTIN'S CO

PEOPLE OF PEOPLEFUND

STAFF

Chris Baker, Director of Lendin

Loan Administrator

Barbra Boeta,

Shav Erickson.

Office Manager

Underwriter

BOARD OF DIRECTORS

Jack McDonald, Perficient, Inc., Board Chair

Cloteal Davis Haynes, Haynes-Eaglin-Waters, Past Chair

Pat O'Beirne, Regions Bank, Treasurer and Secretar

Adrian Neely, Triad Building Maintenance Vice Chair of Building Committee

INVESTORS

Austin Community Foundation* Bank of America Matthew Kaufmann and Holly Bell* Capital One Bank

VOLUNTEERS

Ken Adams Brenda Barrett Patrick Basinski Jeremy Bencken Michael Berg Lori Biesterfeldt Maggie Blair Wes Breyfogle Amanda Chiampi David Cochran Stephen Craig Prashant De Scott Derber Linda Doria Tanya Ladha, Community Lender Ayleen Perez, Communications and Outreach Manager Debra Peterson, Finance and Accountin Manager Eric Scott, Director of Developme Ramon Valeriano, Director of Homeownership PeopleTrust

Director of Operations, President, PeopleTrust

Executive Director

Enterprise Developer

D. Bryan Jones, Moximity, Inc.

Vells Fargo Bank

Debble Ramirez, Graves, Dougherty, Heron & Moody, P.C.

Eugene Sepulveda, Entrepreneurs Foundatio f Central Texas Carmen Tawil,

2010 Investor

hield-Ayres Foundation arl and Claire Stuart nited States Treasury, CDFI Fu /achovia /ells Fargo Bank

Harvey Roser Tiffany Russe Mike Russell Joan Savolde Courtney Sea Hammans Sta Brad Stein George Talbor Audrey Thom Robert Tillots Dolores Urqu Alicia White

CONTRIBUTORS

BUSINESS CONTRIBUTORS

Accion Texas HEB Ace Custom Tailors Advantage Mortgage Network AIC Ventures Alamo Drafthouse IBM **ALEON** Properties American Institute of Architects Andrews & Kurth Armor Affiliates, Inc. Austin Children's Museum Austin Community College Austin Lumber Company, Inc. Austin Museum of Art Austin Ventures Mango Austin's Best Personal Trainer Baker Botts LLP Bank of America Barnett Dry Utilities Blue Dahlia Bistro Braun & Butler C3 Presents Capital City African American Chamber of Commerce Capital Metro Capital One Bank CGE Inc Chaparral Ice Center City of Austin Comerica Bank Compass Bank Compassion Consulting & Distribution LLP DataVise ITS, Inc. Dell, Inc. Door Number 3 E.S. Gomez Builders, Inc. Ecology Action of Texas EDCO Ventures El Milagro Ernst & Young Far West Capital Focus Strategies Investment Banking Frost National Bank Give Realty Graves, Dougherty, Hearon & Moody, PC Greater TX Federal Credit Union Hartman & Associates Uchi Haynes-Eaglin-Waters

Helping the Elderly, Aging, Needy and Disabled HousingWorks Independence Title Jones-Dilworth, Inc. JPMorgan Chase The Lawrence Group Lawyer Referral Service of Central Texas Lifeworks Live Oak Brewery Magnolia Cafe Marchbanks Company LLC Margaret Keys Executive Communication Mary Lee Foundation MFI Real Estate LLC Mitchell & Colmenero Moximity MPower Foundation Myo Massage OriGen Biomedical Inc. Perficient, Inc. Peterson, Scott, and Associates Primavera Montessori School Prosperity Bank Regions Bank Rockroom Wine Russell Korman Fine Jewelry & Watches Sage Advisory Services Seton Family of Hospitals Shoehorn Design Skinner Transportation Streetman Homes Stubb's BBQ Texas Appleseed Texas Capital Bank Texas Certified Development Co., Inc. Texas Coffee Traders Texas Gas Service Texas Mezzanine Fund Texas State Affordable Housing Corp. The Personnel Store **TIP** Strategies Trammell Crow Triad Building and Maintenance United Way Capital Area

Weiss Architecture Wells Fargo White Glove Technologies Whole Foods Winstead, Sechrest & Minick FOUNDATION CONTRIBUTORS Boucher Family Foundation Entrepreneurs Foundation of Central Texas F. B. Heron Foundation Harris & Eliza Kempner Fund

urbanspace Realtors

Walkie Talkie Productions

Water Street Investments

Wachovia

Lance Armstrong Foundation MFI Foundation Shield-Ayres Foundation The Greg & Mari Marchbanks Family Foundation

INDIVIDUAL CONTRIBUTORS

ABPorter.org Caroline Alexander Carey Balzer Mark Barker Garry Barnett Carlos Barrera Mitchell Berman and Ingrid Johansen Steve Beuerlein Daniel Bradford John Braun Sally Brinker Margo Weisz and Gregory Brooks Christopher Brown Kevin Burns Bryan Cady Nancy Jo Callahan Eloy Cavazos Kelly Chimera Andrew Clements Mike Cook Susan Coulter Scott Cunningham Frank Davis Mandy Dealey John and Rhonda Dirvin Doing Good, Getting Better, Acton Class of 2010

CONTRIBUTORS (continued)			CLIENTS (continued)		
Brian Donovan	Benet Magnuson	Charmane Sellers	Frameworks Community	Margarita's Tortilla Factory	Safe Zone, Incorporated
Dr. Chiquita Eugene	Elizabeth and Louis Malfaro	Donny Shanks	Development Corporation	Marin Motors	Salon Aqua Blue
Francie Ferguson	The Marchbanks Family	Ted Siff	Fuentes Construction	Mary Lee Foundation	Salvage Vanguard Theater
Frank and Tina Fernandez	Richard Martin	Irma Sifuentes	G&G Auto Body & Paint, Inc	Melendrez Brothers Trucking, Inc	School of Blooming Flowers
Patricia Flanary	Mayor Pro-Tem Mike Martinez	Steve Skinner	Gourmet Resources	Micro-Media Solutions	Speedway Copy & Printing
Sally Fly	Lisa McTiernan	Suzi and Roy Sosa	Grand Central Auto	Midtown Live	St. Luke's Missionary Baptist Church
Roland Galang	Jennifer Meigs	Will Steakley	Greater Mount Moriah Primitive	Mint Salon	St. Raguel Ethiopian Orthodox
Emelio Gomez	The Meredith Family	Lonny Stern	Baptist Church	Mobile One Auto Access	Tewahdo Church
Nancy Graves	Juan Meza	James Stoker	Growing Imaginations	NadaMoo!	Stokes Imaging
Doug and Julie Ann Hartman	Adrian and Harrietta Neely	Randy Streetman	GT Components	Napier & Associates	Stoned Windshield Repair
Cloteal Davis Haynes	Melita Noel	Carmen Tawil	Guerra Miller Holdings, Inc.	National Association Of Child	Stream Studios Web Architects
Tim and Jennifer Heim	Pat and Laurie O'Beirne	Julie Tereshchuk	Harmony Construction	Care Professionals	Sunshine Learning Center
Myron Hess	Reymundo Ocanas	Gloria Vasquez	Heritage Home Services	National Graphics	Sure Score Inc.
Ora Houston	Elisa Olmeda	Lee Walker and Jen Vickers	Hill Country Support Svcs.	NYOS Charter School	Tapestry Dance Company
Admiral Bobby Inman	Roscoe and Jonnie Overton	Dr. Gregory Vincent	Hinojosa Services	OriGen Biomedical, Inc.	Tejas Contractors, Inc.
Rachel Jacques	Rebecca Powers	Welch Warner	Hydro Innovations	P.D.Q. Masterlube	Texas Empowerment Academy
Sandra Johnson	Debbie Ramirez	Benjamin Warner	Integrity Automotive	Paint Care & Body-Sales, Inc.	Texas Toddlers Child Care
The Jones Family	Lauri Raymond	Heather Way	Iron Lion	Pak Soft	The Felix Chavez Agency
Don Kendrick	Rep. Eddie Rodriguez	Arthur and Vivien White	Jaime's Auto Repair	Palacios Neon, Inc.	The Great Outdoors
Margaret Keys	Mark Schiff	Marc and Suzanne Winkelman	JB Interiors	Practical Care Continuum	The Nazca Plains Corporation
Rashaanne Lewis	Beth and Bob Schlechter	Marc Yagjian	Jody's Lightning Flag & Banner	Primavera Montessori School	The Personnel Store
Rashaanne Lewis	Deth and Dob Schlechter	wart faylan			
			John's Body Shop	Push-up Foundation	The Windsor School
			JR Ventures	R.I.T., Inc.	Timpone's Fresh Foods
CLIENTS			Juan in a Million	Rainbow Ice Cream, Inc.	Tool and Instrument Makers
		1	Kim Love Designs	Raintree Construction	TransMedia Resources
Aaeros Travel, Inc.	Aztlan Dance Company	Coronado Studio, Inc.	Kingdom Seekers	RCR Auto Repair	True Light Day Care Center
ABC Erosion Control	Badgerdog Literacy Publishing Inc.	Corrective Chiropractic	Kristy Lira Bookkeeping & Tax Service	Realty Executives	Tu Casa de Muebles
Advanced Auto Repair	Barnett Dry Utilities	Cueva's Transportation	Kyle Jones Insurance Agency	Reyna Insurance Agency and	Urban Styles
Airport Chiropractic	Be My Cupcake & More	Cycled Plastics	L2 Cartage, LLC	ABC Driving School	Vina Pharmacy
All Star Body Shop, Inc.	Believe In Me Project, Inc.	D/A Auto Repair	La Mexicana Bakery	Roscoe Overton	White Bird Montessori School, Inc.
All Tune & Lube	Benitez Construction	DataVise Information Technology	La Prensa	Rosewood Oaks Primary	Whitehall Intentional Society, Inc.
Alliance Chemical	Bennu Coffee	Services, Inc.	Little Wong's Rental	Rosie's Day Care	Wilkinson Woodworks, Inc.
AlphaGraphics	Bien Hoa	Dirty Dog	Live Oak Brewing Company	Rosy Health Care Services, Inc.	Workers Defense Project, Inc.
Anjoorian Silks	Big Red Sun	Doña Emilia's	Lone Star Ready-Mix	Russell's Bakery & Coffee Bar	Xpress Lube & Car Washes
ANS Computers, Inc.	B.I.T. Construction	Duncan Business Machines, Inc.	Magic Land Child Development Center	RZ Communications	YouthLaunch
Any Baby Can	Blu Ribbon Auto Detail	Duncan-Foster Ventures	Majestic Design	S2 Synergy	Zoombaz Smoothie/Coffee Bar
Apartments Unlimited	Blue Dahlia Bistro	East Collaborative			
Apparent Technologies	Building Abatement Demolition	East Side Baptist Church			
Armor Affiliates	Company, Inc.	Ecology Action of Texas	LOAN COMMITTEE		
Ascend Health Services	Capitol Cleaners	El Mundo Newspaper			
Assisting Hands	Central Texas Pallets	El Otro Lado	Theresa Alvarez, Wells Fargo	Corey Gaskill, First State Bank	Monica Medina, Frost Bank
Austimpactors, LLC	CGE, Inc.	Emancipet	Patrick Basinski, Attorney	Ken Gates, Frost Bank	Beatrice Pappas, Prosperity Bank
Austin American Awning	Charisse Services, Inc.	Empanadas La Boca	Michael Berg	Luisa Gavino-Martinez, Wells Fargo	William Penny, Wachovia/Wells Fargo
Austin Automation and Instrumentation	Congregacion Elim	EMR Construction	Bernie Bernfield, Wachovia/Wells Fargo	Amy Golub, Regions Bank	Anna Sanchez, Wells Fargo
Austin Biofuels	(Church of God 7th Day)	Escuelita del Alma, Inc.	Chip Bray, Prosperity Bank	Earl Grant, Austin Area Urban League	Mike Shaw, ABC Bank
Austin Custom Screens	Cielo Water	Espresso Roma	Justin Brogna, Compass Bank	Cole Harmonson, Far West Capital	Shirley Sheffield
Austin Gay and Lesbian	Circle B Trucking	Exterior Cleaning Systems	Adam Chong, Capital One	Mark Johnson, Wachovia/Wells Fargo	Kyle Spears, Ironstone Bank
International Film Festival	Clifford R. Jones D.D.S	First Bingo Cooperative	Kelly Conway, Wachovia/Wells Fargo	Grova Jones, Iron Stone	Luis Vallejo, <i>State Bank</i>
Austin Lumber Company	Code Studio, LLC	First Choice Women's Home Health	Debora DiFiore, <i>CPA</i>	Eric Kelley, <i>Regions</i>	Corey Wiggins, Wachovia/Wells Fargo
Austin Tire Company	Compassion Consulting & Distribution	Floor Access	Kathy Estes, Frost Bank	Mike Laing, Wells Fargo	Kandi Young, <i>Capital One</i>
Austin Wheel & Tire	Concrete Industrial, Inc	Fox, Smolen & Associates, Inc.	Rene Flores, ABC Bank	Daniel J. Lewis, <i>Wells Fargo</i>	Dennis Zulkowski, Chase Bank
Aztec Custom Screen Printing	Cookies in Bloom		Sue Frye, Frost Bank		
Acted datem of contributing		1			

STATEMENT OF FINANCIAL POSITION YEAR END DECEMBER 31, 2009

ASSETS	2009	2008	
Cash and cash equivalents	\$924,666	\$287,818	
Investments	2,618,788	2,274,669	
Grants and contributions receivable	346,023	105,460	
Other receivables	57,692	83,087	
Accrued interest receivable	79,997	55,409	
Other assets	30,442	16,298	
Loans receivable, allowance for loan			
losses of \$430,598 and \$405,402	5,720,799	4,853,719	
Fixed assets, net	950,607	120,772	
Total Assets	\$10,729,014	\$7,797,232	
LIABILITIES			
Accounts payable and accrued liabilities	\$343,351	\$48,319	
Notes payable	3,650,000	3,000,000	
Total Liabilities	\$3,993,351	\$3,048,319	
NET ASSETS			
Unrestricted:			
Undesignated	\$6,735,663	\$3,948,913	
Board designated	0	736,829	
Total Net Assets	\$6,735,663	\$4,685,742	
Temporarily restricted	0	63,171	
	6,735,663	4,748,913	
Total Liabilities And Net Assets	\$10,729,014	\$7,797,232	

Beginning net assets Ending net assets	\$4,748,913 \$6,735,663	\$5,155,169.00 \$4,748,913.00	
Change in net assets	\$1,986,750	(\$406,256.00)	
Total Expenses	\$1,262,901	\$1,292,983	
Unrealized loss on investments	\$0	\$561,918	
Fundraising	164,947	181,018	
General and administrative	114,746	129,298	
EXPENSES Program	\$983,208	\$982,667	
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
Total Revenue	\$3,312,822	\$1,448,645	
Net assets released from restrictions	0	0	
Other	31,458	32,817	
Consulting fees	120,810	150,000 135,000	
Investment income Contract income	300,296 150,000	162,540	
Contributions, including in-kind services of \$27,600	448,485	137,699	
Special events, net expenses of \$22,621	84,350	118,556	
Loan interest and other loan-related fees	585,229	487,283	
Grants	\$1,529,023	\$224,750	
REVENUE	2009	2008	
STATEMENT OF ACTIVITIES YEAR END DECEMBER 31,	2009		

After nearly a decade in our little green house on Chalmers, PeopleFund is moving summer 2010 to our **Center for Economic Opportunity**.

LITTLE GREEN HOUSE (UNTIL AUGUST 2010) 207 CHALMERS AVENUE | AUSTIN, TEXAS 78702

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AWRENCE

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